Do you have what it takes to start your own business?

		Yes	No
1.	Do I have a close relative that is or was in business for him/her self?	_____	_____
2.	Have I ever worked for a small firm where I had close contact with the founder?	_____	_____
3.	Did I ever work for a small division of a larger firm where I had close contact with the top manager?	_____	_____
4.	Is my work experience in a variety of functional areas such as marketing, finance, and production?	_____	_____
5.	Have I ever had my employer reject my “better mousetrap” idea?	_____	_____
6.	Am I between the ages of 30 and 40?	_____	_____
7.	I like to do things, rather than plan things.	_____	_____
8.	I have lived in three or more cities in my life.	_____	_____
9.	I have been fired before.	_____	_____
10.	My spouse is supportive of my work (if married).	_____	_____
11.	What generally happens to me is something I make happen, not something that is due to luck, good and otherwise.	_____	_____
12.	If I had to make a choice between working for a firm which I do not own for twice the money I make now and running my own firm at my present pay, I would choose to start my own firm.	_____	_____
13.	When a problem comes up that everyone around me says is unsolvable, I usually try to solve it.	_____	_____
14.	As a child, I sold lemonade or had a paper route or something similar.	_____	_____
15.	I get along well with other people.	_____	_____
16.	My subordinates respect me and work hard for me, even if they don’t like me.	_____	_____